DEAR FRIENDS,

You’ve heard the old joke about the dog who chased the car and then caught it! Well, we’re the dog that chased the car…and caught it!

For the past several years, we’ve been talking about the Middle Tennessee Initiative. We talked about the opportunities God is opening up for us across Middle Tennessee to start regional campuses, start new churches, repurpose transitioning congregations, and engage unreached people groups in our own communities.

Now it’s happening. Over the last 2 years, we have become a church with 6 campuses. Each one unique in its community setting and ministry style, and yet in it all, very much aligned with the DNA of Brentwood Baptist Church and our ministry methods.

And there’s more on the horizon. Even as I write this, I’m leaving meetings where we discussed several more opportunities to enlarge the Middle Tennessee Initiative. There are more people to reach...more churches to start...and we’re just beginning!

Now, where are we going to get all of these people to do all of this work? Simple. As God brings people into faith, He takes them to the work. Our members will do most of the work. Sure, we’ll call people to do certain specialized work, but most of the ministry will be done by people just like you. People who have come to know Christ and then recognized how Christ wants to use their wiring and gifting to do the work of His kingdom and church.

Where are we going to get the money? Simple. Our people will give it. In His infinite wisdom, God has provided the funding mechanism for His work. It’s called the tithe. As God grants His people success, they respond to His goodness by giving their tithes and offerings to support the work God has called us to do.

If all our members tithed, we would have an estimated budget of over $35 million! And that’s on the low side of the estimate!

As you read through this budget and see how God is opening up Middle Tennessee for His work, pray God will lead you in how to give to His church. If you don’t tithe, start where you can and move to the tithe. If you’re tithing now, will God lead you to add 1% to your giving this year? If generosity is your spiritual gift (yes, there is such a thing), then pray you will use your generosity to open up Middle Tennessee for the gospel of Jesus Christ.

After 25 years of being your pastor, I’ve never been this excited about our future. God is up to something. Let’s be sure we’re part of it!

Blessings,

Mike Glenn, Senior Pastor

2016 LEADERSHIP TEAMS

TRUSTEES
Gene Torti, Chairman
Craig Reed, Vice Chairman
Eddie Lunn III, Secretary
Andy Dodson
Lanny Holmes
Jamie Lambert
Dennis Moses
Joey Moss
Leon Partain
Betty Wiseman
Mike Witt
Tommy Sanders

STAFF RESOURCE TEAM
Mike Hunter, Chairman
Judy King Politzer, Vice Chairman
John Barker
Amy Kauppila
Carolyn Fitch
Tony Harris
Donnis Evans
David Ward
Beverly Cleckner
Jason Canada
Ken Parker
Steve Robinson

FINANCE MINISTRY TEAM
Randy Sanders, Chairman
David Bourgeois, Vice Chairman
Melissa Hargrove
Dave Johnson
Donna Keel
Dale Keys
Jennifer O’Neill
Harold Roe
Paul Rutledge
Lorri Steiner
DEAR CHURCH FAMILY,

2016 has been an exciting time in the life of Brentwood Baptist Church! We have seen each of our campuses thrive in their respective ministries. God has allowed our church family to be a part of His plans to further His kingdom in our own area through the Middle Tennessee Initiative and has provided opportunities for us to serve Him around the world! Your faithful stewardship of the resources He has blessed you with this year has made it possible for our church to follow the plans God laid before us in 2016.

On the following pages, you’ll find the proposed 2017 budget for Brentwood Baptist, including all campuses. This information represents the result of much prayer by staff and lay leadership. We believe this ministry plan and budget support the vision God has provided, and we appreciate your continued support of Brentwood Baptist Church and all God plans to accomplish in and through us in 2017.

— Finance Ministry Team

---

TOWN HALL MEETINGS

HOSTED BY THE
FINANCE MINISTRY TEAM & TRUSTEES

You are invited to join us
Sunday,
December 4

12:30 PM
Station Hill Campus

5:00 PM
Brentwood Campus
Inman Chapel

Voting ballots will be available in services on all campuses on December 11 and 18.

---

DEAR CHURCH FAMILY,

2016 has been an exciting time in the life of Brentwood Baptist Church! We have seen each of our campuses thrive in their respective ministries. God has allowed our church family to be a part of His plans to further His kingdom in our own area through the Middle Tennessee Initiative and has provided opportunities for us to serve Him around the world! Your faithful stewardship of the resources He has blessed you with this year has made it possible for our church to follow the plans God laid before us in 2016.

On the following pages, you’ll find the proposed 2017 budget for Brentwood Baptist, including all campuses. This information represents the result of much prayer by staff and lay leadership. We believe this ministry plan and budget support the vision God has provided, and we appreciate your continued support of Brentwood Baptist Church and all God plans to accomplish in and through us in 2017.

— Finance Ministry Team

---

TOWN HALL MEETINGS

HOSTED BY THE
FINANCE MINISTRY TEAM & TRUSTEES

You are invited to join us
Sunday,
December 4

12:30 PM
Station Hill Campus

5:00 PM
Brentwood Campus
Inman Chapel

Voting ballots will be available in services on all campuses on December 11 and 18.

---

DEAR CHURCH FAMILY,

2016 has been an exciting time in the life of Brentwood Baptist Church! We have seen each of our campuses thrive in their respective ministries. God has allowed our church family to be a part of His plans to further His kingdom in our own area through the Middle Tennessee Initiative and has provided opportunities for us to serve Him around the world! Your faithful stewardship of the resources He has blessed you with this year has made it possible for our church to follow the plans God laid before us in 2016.

On the following pages, you’ll find the proposed 2017 budget for Brentwood Baptist, including all campuses. This information represents the result of much prayer by staff and lay leadership. We believe this ministry plan and budget support the vision God has provided, and we appreciate your continued support of Brentwood Baptist Church and all God plans to accomplish in and through us in 2017.

— Finance Ministry Team

---

TOWN HALL MEETINGS

HOSTED BY THE
FINANCE MINISTRY TEAM & TRUSTEES

You are invited to join us
Sunday,
December 4

12:30 PM
Station Hill Campus

5:00 PM
Brentwood Campus
Inman Chapel

Voting ballots will be available in services on all campuses on December 11 and 18.
1. Set next year’s ministry strategy through prayer and discernment

2. Determine goals and needed resources to reach these strategies

3. Forecast giving for the current and upcoming year

4. Start at $0 and build budget for ministry needs

5. Ensure 2017 strategies are funded

6. YOU!
The next step is up to you. Pray through this budget and vote in services on December 11 and 18.
TOTAL PROPOSED 2017 OPERATING BUDGET: $18.9 MILLION

WHAT’S INCLUDED?

MISSIONS
- Mobilization of our congregation in local, national, and international projects and mission journeys
- People group congregations: Deaf Church, Chinese Congregation, and Hispanic Ministry
- Church-starting and renewal initiatives
- Denominational support: Cooperative Program, Tennessee Baptist Convention, and Nashville Baptist Association
- Brentwood Baptist missionaries and prospective members who are leaving on the mission field
- Medical Dental Unit

DISCIPLESHIP
- JourneyOn and JourneyOn@Home discipleship strategies
- Age-graded ministries: preschool, children, students, and adults
- Specialized ministries: special needs and mentor relationships
- Curriculum creation and purchase for all age groups
- Training, equipping, and discipling for hundreds of leaders

WORSHIP
- Support for multiple weekly worship venues
- Support for sermon series
- Training for worship leaders
- Resources for choir and orchestra

SERVICE
- Care and nurture of congregation and community
- Prayer Ministry
- Guest and new member connection and assimilation, including PLACE Ministry
- Pastoral Care: counseling, weddings, funerals, baptisms, and support groups
- Support for Deacons, Nurture Team, Women’s Ministry, Senior Adult Ministry, and Lord’s Supper

KAIROS
- Worship supplies, musicians for weekly worship gathering
- Curriculum and support for discipleship groups
- College ministry

AVENUE SOUTH
- Operations and ministry budgets for day-to-day work of campus
- Local community outreach and service
- LIFE Group resources for all ages
- Worship resources
- Missions service

LOCKELAND SPRINGS
- Ministry budgets for day-to-day work of campus
- Local community outreach and service
- Worship resources
- Missions service

STATION HILL
- Operations and ministry budgets for day-to-day work of campus
- Next generations ministries
- LIFE Group resources for all ages
- Worship resources
- Community events and local missions

WEST FRANKLIN
- Operations and ministry budgets for day-to-day work of campus
- Next generations ministries
- LIFE Group resources for all ages
- Worship resources
- Community events and local missions

WOODBINE
- Operations and ministry budgets for day-to-day work of campus
- Community missions
- Worship support
- LIFE Group resources for all ages
- Pastoral care

COMMUNICATIONS
- Media and technical support for weekly worship services and hundreds of events throughout the year
- Video and print for all church ministries
- Marketing
- Online and social media strategies
- Resource Center operations

PASTORAL
- Work and ministry of Trustees, Senior Pastor, and Executive Pastors
- Training and development of church staff

OPERATIONS
- Central support operations essential for all campuses
- Facility maintenance, grounds, utilities, housekeeping, and scheduling
- Food service
- Information technology for all campuses and staff
- Business and financial office functions

PERSONNEL
- Compensation and benefits for church staff at all campuses

RESERVES
- Key reserves in maintenance and information technology
- Maintenance Reserve (future capital needs)
- Strategic Reserve
- MTI Reserve
## BUDGET AT A GLANCE

### MISSIONS
- Missions: $947,924
- Deaf Church: $91,400

### DISCIPLESHIP
- Adult Discipleship Team: $245,405
- Next Generation Team: $410,595

### WORSHIP
- Music & Worship: $173,560

### SERVICE
- Hospitality Ministry & Member Development: $248,360
- Congregational Care Ministry: $64,440
- Prayer: $9,400
- Senior Adult Ministry: $43,290
- Women’s Ministry: $15,930
- Stewardship Ministry: $52,740

### RESERVES
- Finance Ministry Team: $38,000
- Ministry Support Capital: $701,000
- Strategic Reserve: $400,000
- MTI Reserve: $500,000

### KAIROS
- Kairos: $195,040

### AVENUE SOUTH
- Campus Ministry: $210,567
- Campus Operations: $323,530

### STATION HILL
- Campus Ministry: $330,520
- Campus Operations: $204,355

### WEST FRANKLIN
- Campus Ministry: $142,849
- Campus Operations: $94,396

### WOODBINE
- Campus Ministry: $119,276
- Campus Operations: $112,382

### LOCKELAND SPRINGS
- Campus Ministry (operations and personnel funded from MTI Reserves): $57,000

### PASTORAL
- Ministry: $141,505
- Trustees: $14,797

### OPERATIONS
- Administration: $519,219
- Food Service: $130,000
- Information Technology: $512,058
- Maintenance: $958,096

### COMMUNICATIONS
- Marketing, Media, & Online: $305,515
- Resource Center (Library & Bookstore): $7,898

### PERSONNEL
- Compensation & benefits for church staff at all campuses: $10,578,953
WHY DO WE GIVE?

We are a blessed people. God loves each of us beyond measure and gave us not just a portion, but everything. He asks us to be good managers of the resources He has blessed us with. That stewardship responsibility requires us to make good decisions to use those gifts in the best way we know how to further God’s kingdom.

GIVING IS A REFLECTION OF OUR PRIORITIES. WE INVEST OUR TIME, TALENTS, AND TREASURE IN THOSE THINGS THAT WE VALUE MOST.

WHEN SHOULD WE GIVE?

Establishing a consistent pattern of giving can serve as a regular reminder of God’s faithfulness to us. God provides for our needs, and our giving helps us remember that we are dependent upon Him, in good times and in bad times.

WHAT SHOULD WE GIVE?

In the church, we refer to the “tithe” as a standard for giving. The concept of tithing, translated as 10 percent of our income, is taught in the Old Testament (Leviticus 27:30; Malachi 3:10).

In the New Testament, the standard of giving is the cross of Jesus Christ. Scripture is clear that everything we have belongs to God; we are simply stewards. And we’re to give joyfully and generously (2 Corinthians 9:7). While free from the legality of percentages, we measure our giving by what Christ gave for us.

We believe, though not legalistically, the tithe remains a good model for faithful believers. It’s the starting point for giving generously. That’s why we encourage tithing toward the general church budget, supporting the foundational work at all of our church campuses.

“Offerings” (gifts above the tithe) are given as designations to separate or temporary initiatives such as the Hope for World Missions Offering and special one-time or temporary opportunities.

WHAT DOES THE BIBLE SAY ABOUT GIVING?

2 Corinthians 9:6-7 “Remember this: The person who sows sparingly will also reap sparingly, and the person who sows generously will also reap generously. Each person should do as he has decided in his heart—not reluctantly or out of necessity, for God loves a cheerful giver.”

Matthew 6:3-4 “But when you give to the poor, don’t let your left hand know what your right hand is doing, so that your giving may be in secret. And your Father who sees in secret will reward you.”

Luke 6:38 “Give, and it will be given to you; a good measure—pressed down, shaken together, and running over—will be poured into your lap. For with the measure you use, it will be measured back to you.”
WAYS TO GIVE

ANNUAL OPERATING BUDGET
Your gift to the Annual Operating Budget enables us not only to pay for the operations of the church, but it also helps pay for the ministry work that serves our congregation and larger community.

HOPE FOR THE WORLD MISSIONS OFFERING
Our goal for 2017 is $1.3 million. We partner with local, national, and global ministries in taking the gospel to the ends of the earth. Through this offering, we provide resources to dozens of partners engaged in church planting, evangelism, medical care, job creation, and other compassion ministries. Go online to see a list of partners: BrentwoodBaptist.com/hopefortheworld

Given the nature of the Middle Tennessee Initiative, your gifts to Hope for the World are also supporting the efforts of MTI. Don’t ever hesitate to ask our Missions ministry or the Business Office about how your Hope for the World gifts relate to the Middle Tennessee Initiative.

MIDDLE TENNESSEE INITIATIVE
This visionary concept of meeting the needs of poverty, healthcare, and education for the sake of the gospel by establishing regional campuses, church renewals, and new church starts is quickly becoming a missional identifier for our church. You’ve heard Senior Pastor Mike Glenn and our campus pastors refer to MTI on a regular basis during the offertory time in worship.

MTI is funded through both the general operating budget and through designated giving, most specifically our recently-completed NEXT campaign. Giving to NEXT continues as many are completing their pledge, but you can be confident that your faithful giving to the church operating budget through your tithe is also supporting the work of the Middle Tennessee Initiative. A portion of the operating budget is delineated as the “Middle Tennessee Initiative Reserve.”

OTHER DESIGNATED GIFTS
There are other opportunities for you to give to a particular fund, based on unforeseen circumstances or your own passions. Some examples include:
- Direct missionary support
- Disaster relief
- Mission Journeys
- Benevolence

BRENTWOOD BAPTIST FOUNDATION
(formerly the RockBridge Foundation)
This is long-term financial support for the goals and mission efforts of Brentwood Baptist including:
- Church multiplication strategy
- Members called to mission
- Assistance for families adopting children
- Gayle Haywood Scholarship Fund for seminary students

Planned gifts can be triggered by life events such as:
- Sale of business or property
- Life change situation
- Inheritance
- Revision of will

There are multiple ways you can give to the Brentwood Baptist Foundation for a planned gift. It’s unique for every person based on your personal situation. We’ll help you find the best method for you. Learn more at BrentwoodBaptist.com/foundation
WAYS TO GIVE

Through The Hope for the World Missions Offering we are able to provide financial support to our ministry partners in Middle Tennessee, the U.S., and around the world. These partners are involved in caring for needs, building relationships, planting churches, and sharing the gospel in their communities every day.

In addition to our core group of ministry partners, the Avenue South, Station Hill, West Franklin, and Woodbine campuses have developed their own giving plans.

For a full listing of all our partners across campuses, visit BrentwoodBaptist.com/hopefortheworld

A video and a detailed budget are available online: BrentwoodBaptist.com/2017budget

2017 PROPOSED OPERATING BUDGET BY CATEGORY

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Missions</td>
<td>$947,924</td>
</tr>
<tr>
<td>Reserves</td>
<td>$1,500,000</td>
</tr>
<tr>
<td>Ministry</td>
<td>$2,918,087</td>
</tr>
<tr>
<td>Operations</td>
<td>$2,955,036</td>
</tr>
<tr>
<td>Personnel</td>
<td>$10,578,953</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$18,900,000</strong></td>
</tr>
</tbody>
</table>

56% Missions
15% Reserves
16% Ministry
8% Operations
5% Personnel
HOW TO GIVE

GIVE BY CASH OR CHECK
In worship services or by mail

GIVE ONLINE
By online check, credit card, or debit card

GIVE BY KIOSK
Available at Brentwood, Avenue South, Station Hill, and West Franklin campuses

GIVE BY GIFTS OF STOCK
Gifts of appreciated stock offer additional tax savings: You avoid capital gains taxes and may receive a tax deduction for the full value of the stock on the date of transfer. To qualify for these tax advantages, you must have owned the stock for at least one year. For more information, please call Sheila Davey at 615.324.6111.

HOW TO SAVE THE CHURCH MONEY

• STOP RECEIVING TITHING ENVELOPES
If you are not using these envelopes, please opt out of receiving them by emailing BusinessOffice@brentwoodbaptist.com.

• GIVE BY CASH, CHECK, OR ONLINE CHECK
There is an additional charge to the church for all transactions by credit card (at a kiosk or online)
TEXT TO GIVE

GET STARTED IN 3 EASY STEPS:

1. Text the keyword of the account you wish to donate to and the amount of the donation to 615.697.GIVE.

2. You will receive a text response to sign in to a SecureGive account, or to create a new one, where you can establish and save a payment method.

3. After establishing your account, you will receive a confirmation text. To confirm, simply reply with “Y”

After setting up your account, all you have to do is text the keyword and donation dollar amount to 615.697.GIVE (4483).

Then, confirm the donation with “Y” and you will receive a confirmation message indicating the payment was processed.

615.697.GIVE

TIME TO GIVE

CAMPUS

- Brentwood
- Avenue South
- Station Hill
- West Franklin
- Kairos

KEYWORDS

- CHURCH
- BUDGET
- HOPE FOR
- THE WORLD
- BW
- HOPEBW
- AS
- HOPEAS
- SH
- HOPESH
- WF
- HOPEWF

Stay tuned for Woodbine and Lockeland Springs options
We believe it’s time to take a step toward a new regional campus in Nolensville.

Land costs are rising in Williamson County, but we have a unique opportunity now to secure land at a value price in a strategic location in Nolensville near new schools, homes, and in the midst of the growing community. Nolensville has been an area of focus for a future regional campus for some time, and several home LIFE Groups have already been established in the community.

The first step toward a Nolensville campus is to secure temporary space for an initial campus launch in late 2017 or 2018. Purchasing land now is an investment in the potential future of permanent facilities in a prime location.

We will vote on this proposed land purchase in services December 11 & 18, 2016. (SAMPLE BALLOT ON PAGE 3)

LEARN MORE ABOUT THIS PROPOSED LAND PURCHASE AT THE TOWN HALL MEETINGS ON DECEMBER 4. (SEE PAGE 3 FOR DETAILS.)